

## So, this gap in the industry was noticed and we decided to start a business cleaning mini-splits using SpeedClean Products!

Very own SpeedClean's star customer, Fred Sexton, owner of Restoclean, is a spark of inspiration for all HVACR Techs out there.

Restoclean does business out of St. Johns, Newfoundland. Newfoundland is an island on the Atlantic Ocean with long cold winters. With cold winters and oil on the rise, residents looked for a cost-effective way to warm their homes. Thus came the rising boom of Mini-Splits! Fred, being is a local HVAC Businessman saw this opportunity and is now one of the islands the top Mini-Split Service Tech!

"Here in Newfoundland, we have a long, cold winter season. Being an island in the Atlantic ocean, we do not have access to natural gas as a heating source so many homes & businesses burn oil or electricity to provide their space with heat. Oil in our country has been on the rise and electricity rates in our province have been on the rise in the last decade resulting in large, and increasing heating costs. This left many people scrambling to find a more cost-effective heating solution.

Enter the mini-split era! Years later, after a few short seasons of AC use, mini-split users started experiencing a dirty sock smell emitting from their indoor units. Before long, a local news station did an interview with a homeowner who had been suffering from some chronic respiratory issues for months and medical examiners had determined the cause to have been from inhalation of black mold. This lady had her home inspected and mold was in fact found in the homes heat pump and had been expressing mold spores throughout the home, likely causing her sickness.

It was then that the demand for deep cleaning of these units was discovered. In our province, many people had no knowledge that mold could form in these units or that they needed such maintenance. Not many, if any of the local mini-split installers provided deep cleaning services. So, this gap in the industry was noticed and we decided to start a business cleaning mini-splits using SpeedClean Products!"

As you may have seen from Fred's Instagram and Facebook profiles he does quite a bit of business involving mini-splits. In fact, after seeing the speedclean **Mini-Split Bib® kit** and **CoilJet®** in action on YouTube, he was inspired to purchase the equipment and start cleaning mini-split heat pumps!



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